February 7-9. 2018

PMPA 2019 MANAGEMENT UPDATE CONFERENCE

Renaissance Phoenix Downtown Hotel – Phoenix, AZ

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| **THUR - Feb 7** | **FRI - Feb 8** | **SAT - Feb 9** |
| 8:00 a.m. Finance Committee Meeting  11:30 – 4:00 p.m. Board Meeting | 7:00-8:00 am – Group Breakfast  8:15-9:45 am – KEYNOTE:  **Brent Robertson** *Creating Company Culture*  10:00-11:00 am*Shared Stories: Successes, Failures, and Growth – Cultural Renovation* **Panel Discussion Brent Robertson** (facilitator) and  (3) PMPA Members Panel  11:15-12:15 pm  **Zipline** Speed Networking | 7:00-8:00 am – Group Breakfast  8:15-9:45 am – KEYNOTE:  **Brian Beaulieu (ITR)** *Economic Update*  10:00-11:00 am – KEYNOTE:   * **Steven Kline, Jr.** - *Top Shops-Industry Results & Trends* * **Miles Free** - *PMPA Benchmarking Results* |
|  | Group Lunch 12:15 – 1:15 pm | Group Lunch 11:15 am – 12:15 pm |
| 4:00 – 5:00 p.m.  Update Committee Meeting | 1:30-3:00 pm – KEYNOTE:  **Shawn Rhodes** *Pivoting for Performance: Leveraging Change and Knowledge Transfer*  3:15-4:15 pm  *Shared Stories: Successes, Failures, and Growth – Employee Engagement/Leadership* **Panel Discussion Shawn Rhodes** (facilitator) and  (3) PMPA Members Pane  4:30-5:00 pm – First Timer/ Second Timer Reception | 12:30-2:00 pm – KEYNOTE:  **Dan Sharkey** *Negotiations/Contract Review/Chargebacks Techniques*  2:15-4:00 pm **45/45 Round Tables**   * Tariffs (John Di Leo/ Miles Free) * Benchmarking (Steve Kline, Jr.) * Contract Review/ Art of Negotiations (Dan Sharkey) * Automation/Robotics/In-process Flow Successes * Recruiting and Employee Onboarding (orientation) * Gainsharing/Profit Sharing * International Business Barriers * Overseas Shipping/Tracking * Future of Manufacturing Committee * IT Committee – Open Discussion   Conference Adjourns – 4:00 pm |
| 5:00-6:30 pm  Welcome Reception | 5:00 - 6:00 pm  Happy Hour | 4:00 - 5:00 pm  Closing Reception |

UPDATED 11/2018