February 7-9. 2018

PMPA 2019 MANAGEMENT UPDATE CONFERENCE

Renaissance Phoenix Downtown Hotel – Phoenix, AZ

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| **THUR - Feb 7**  | **FRI - Feb 8** | **SAT - Feb 9** |
| 8:00 a.m. Finance Committee Meeting11:30 – 4:00 p.m. Board Meeting | 7:00-8:00 am – Group Breakfast8:15-9:45 am – KEYNOTE: **Brent Robertson***Creating Company Culture*10:00-11:00 am*Shared Stories: Successes, Failures, and Growth – Cultural Renovation* **Panel DiscussionBrent Robertson** (facilitator) and (3) PMPA Members Panel11:15-12:15 pm **Zipline** Speed Networking  | 7:00-8:00 am – Group Breakfast8:15-9:45 am – KEYNOTE: **Brian Beaulieu (ITR)***Economic Update*10:00-11:00 am – KEYNOTE:* **Steven Kline, Jr.** - *Top Shops-Industry Results & Trends*
* **Miles Free** - *PMPA Benchmarking Results*
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|  | Group Lunch 12:15 – 1:15 pm | Group Lunch 11:15 am – 12:15 pm |
| 4:00 – 5:00 p.m.Update Committee Meeting | 1:30-3:00 pm – KEYNOTE: **Shawn Rhodes***Pivoting for Performance: Leveraging Change and Knowledge Transfer*3:15-4:15 pm *Shared Stories: Successes, Failures, and Growth – Employee Engagement/Leadership***Panel DiscussionShawn Rhodes** (facilitator) and (3) PMPA Members Pane4:30-5:00 pm – First Timer/Second Timer Reception | 12:30-2:00 pm – KEYNOTE: **Dan Sharkey***Negotiations/Contract Review/Chargebacks Techniques*2:15-4:00 pm **45/45 Round Tables** * Tariffs (John Di Leo/ Miles Free)
* Benchmarking (Steve Kline, Jr.)
* Contract Review/ Art of Negotiations (Dan Sharkey)
* Automation/Robotics/In-process Flow Successes
* Recruiting and Employee Onboarding (orientation)
* Gainsharing/Profit Sharing
* International Business Barriers
* Overseas Shipping/Tracking
* Future of Manufacturing Committee
* IT Committee – Open Discussion

Conference Adjourns – 4:00 pm |
| 5:00-6:30 pmWelcome Reception  | 5:00 - 6:00 pm Happy Hour  | 4:00 - 5:00 pm Closing Reception  |

UPDATED 11/2018