



Member Profile: Lyn-Tron, Inc.

Lyn-Tron, Inc. provides precision-engineered electronic and connector hardware to the computer and electronics industries, as well as custom-machined parts to a variety of markets. The family-owned company began operations in 1956 in Burbank, California as Lynn Electronics Company, and was incorporated under its current name the following year. The president, Donald E. Lynn, took over his father's company in 1973.

and captive panel retainers.

Lyn-Tron's equipment includes 25 Davenport screw machines, 12 Brown and Sharpe screw machines and 12 Star Swiss-type CNC machines, as well as Hydromat and Eubama rotary transfer machines. The company produces small to medium-run quantities of parts ranging in sizes from 1/8" up to 1-1/4" in diameter.

"We're a worldwide company," says Dominic Borland, a 40-year

both very important to us,"

Mr. Borland continues. "A lot of parts that went to China because of cost have since come back to this country because American manufacturers offer better quality."

Lyn-Tron became a PMPA member in October 2010. "Right out of the gate, we signed up for the Listserves," Mr. Borland says. "We utilize those two ways: to see how others tackled a particular problem and to share our experience to help



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In its early days, the company primarily produced solder terminals. As technology progressed, new products were developed to meet growing industry needs. Lyn-Tron began manufacturing connector hardware in 1982.

The company eventually outgrew its California facility, so the corporate offices and manufacturing operations relocated to Spokane, Wash. in 1993. Today, the manufacturer's 70 employees produce products ranging from spacers, standoffs and screws to handles, chassis fasteners

machining veteran and vice president of manufacturing at Lyn-Tron. "Our electronics and computer components are shipped all over the world. But our custom work is primarily manufactured for the American market."

That custom work came about over the last several years as Lyn-Tron diversified its product offering. Custom parts range from components for vending machines to the carabiners used to secure ropes in climbing applications.

"Quality and customer service are

members solve their problems.

"We utilize all of the Listserves—Quality, Management, Manufacturing—to see what the trends are and what's going on," Mr. Borland adds. "My job is manufacturing the parts, so I want to see what's happening out there in manufacturing.

"It's a very open format," Mr. Borland says of the PMPA Listserves. "You can take just as much as you want. Usually the person that asked the question ends up

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signing off by saying ‘Thank you for all the replies; I’ve got enough right now.’ It’s amazing how many people have something to say about a particular issue. It’s good to see. We’ve gotten a lot out of it.”

Mr. Borland isn’t the only one at his company that uses the Listserves. “They are also used by our department supervisors,” he says. “One day, there might be something being said about a specific machine, such as a Davenport. The next day, there may a question about CNC. It’s good that the supervisors are able to see what’s going on and get involved with it.”

This past Spring, Mr. Borland attended his first National Technical Conference as a PMPA member. “The Technical Conference was phenomenal,” he says. “I went to five different seminars. One was on metal; another on inspection. I wanted to see what needed to be done if I was running medical parts. It was invaluable to me. I couldn’t attend every seminar,



but the ones I attended, I certainly got a lot out of.”

He was particularly impressed with the seminar on job evaluation. “Because we’re into custom work for different types of companies, we often do parts we’ve never done before. We open up a committee before a job comes in to determine if we should produce the part. We also evaluate the job afterward to determine if we quoted it right.

“When looking at a new custom job, you say, ‘We can run this; let’s see what the cycle time is going to be.’ Then you find out what the issues were after the fact. On jobs we’ve been running for 40 years, we’re pretty well locked in. But with the new ones, that’s where job evaluation comes in real handy.”

Mr. Borland says that the main benefit of PMPA is the responses to the Listserves and learning what’s out there in terms of inspection, manufacturing and management information. “The Tech Conference also benefits us,” he adds. “I wish there were more conferences in the Pacific Northwest. It would be better for us if there were more action going on in our region. We have to get more people to join here.

“Being in PMPA less than a year, I probably haven’t even scratched the surface of what’s available to members,” Mr. Borland sums up. “But what I have seen so far, I like. It’s a great organization that really helps out manufacturing. And manufacturing can use all the help it can get.”

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**PMPA SPEAKING OF
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Below is the calendar of upcoming conferences and events scheduled for the 2011-2012 program year. For the latest district/chapter meeting information, please view the Calendar of Events at pmpa.org/calendar/. If you have questions about PMPA conferences or regional meetings, please contact Rob Kiener, Director of Government Affairs & Communications: 440-526-0300 or rkiener@pmpa.org.

PMPA Annual Meeting

October 21-25, 2011
Barton Creek Resort & Spa, Austin, Texas

PMPA Management Update Conference

February 23-26, 2012
The Hyatt Regency La Jolla, San Diego, Calif.

PMPA National Technical Conference

April 21-24, 2012
The Westin North Shore, Wheeling, Ill.

RECENT PMPA LISTSERVE TOPICS

PMPA members use email Listserves to share ideas, solve problems, sell excess material and equipment, and learn about new business opportunities. Here is a list of topics that were recently discussed:

- Tumbling Barrels – Lined or Unlined?
- “New” Extruded 316SS Material Destroying Tools
- Quick-Change Collets Heads on Acmes
- Annealing Copper
- W & G Rotary Transfer Problem
- Winters Air Thread Roll Attachment on Davenport
- Programming Deco 20
- Recommendations for Small Endmill for Brass
- Blind Hole Reaming Hardened Material
- Drilling Without Spotting
- Broach Size Pre-Drill Standards
- Single-Point Turning Multiple-Start Threads on a CNC
- Using Pitch Micrometers for Production
- Grades of Steel Susceptible to Rust
- Wire Transfer vs. ACH Payment Terms
- Service that Provides Notification of REACH Changes?
- Customer Bankruptcy
- Preparations for a Smoke-Free Property



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