

KNOW THE DIFFERENCE



MADE IN AMERICA

President Biden's January 25th Made in America Executive Order aims to create a new category called Made in America and **applies only to federal government purchases**. "Made in America Laws" means all statutes, regulations, rules, and Executive Orders relating to Federal financial assistance awards or Federal procurement, including those that refer to "Buy America" or "Buy American," that require, or provide a preference for, the purchase or acquisition of goods, products, or materials produced in the United States, including iron, steel, and manufactured goods offered in the United States.



BUY AMERICA

Applies **ONLY** to Federal Transit Administration and Federal Highway Administration spending and programs. Include requirements for 100% U.S. content for iron/steel and manufactured products in transportation projects. Exceptions and waivers apply.



BUY AMERICAN

Can apply to all federal government purchases (procurement) and governed by each individual agency with oversight from OMB and GAO. Creates a price preference that favors "domestic end products" from American firms on U.S. federal government contracts for manufactured products in which the cost of its U.S. components exceeds 50% of the cost of all components of the item and the product is manufactured in the United States.



MADE IN USA

A consumer label claim governed by the Federal Trade Commission. "Made in USA" means that "all or virtually all" the product has been made in America. That is, all significant parts, processing and labor that go into the product must be of U.S. origin. Products that contain more than de minimis amounts of foreign content, including steel or aluminum cannot claim Made in USA on the packaging or marketing materials.