Market Insig for the Precision Machined Products Industry by Joe Jackson, PMPA

INDUSTRY Aerospace Manufacturing

NAICS 3364

ANNUAL INDUSTRY SALES \$262,941,782,000

The components that our precision machining shops make for the Aerospace manufacturing sector provide human safety, critical functionality and other essential capabilities to an industry in which a single imperfection can lead to disastrous results.

<u>TOP 5 COMPANIES</u> **Boeing Company, IL**

- General Dynamics Corp., VA
- **Rockwell Collins Inc., IA**
- **Spirit AeroSystems** Holdings, Inc., KS
 - Northrop Grumman Innovation, VA



Military fighter iet engine.

The Aerospace Manufacturing Industry spends \$105 billion dollars on Materials, Components, Supplies, Minerals and Machinery. Aerospace is our Industry's third largest market served.

If Precision Turned Products is only 1% of this industry's spending, that would equate to \$1 billion dollars in sales opportunity for precision machining shops

The Aerospace Manufacturing Industry is one of the most concentrated industries that our shops serve. Of the 7,127 companies in the Aerospace Manufacturing NAICS Code. the top 5 companies account for only make up 60% of sales in this industry.

55%

of the total industry sales for this industry are in Virginia and Illinois.

The Aerospace Manufacturing industry sales are 13 times that of our precision machined products manufacturing.