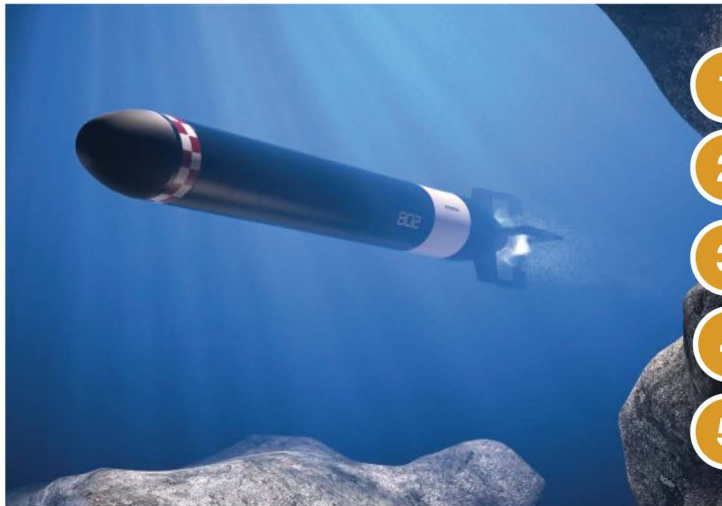


BY JOE JACKSON, PMPA

INDUSTRY	NAICS	ANNUAL SALES
Ammunition Manufacturing	332993	\$3,214,252,000

This industry is primarily engaged in manufacturing ammunition products such as bombs, depth charges, rockets, grenades, mines and torpedoes. The precise, advanced and high-quality parts necessary for the ammunition manufacturing industry are produced by our industry by using precision turning technology.



TOP 5 COMPANIES

- 1 Vista Outdoor Inc., MN
- 2 General Dynamics Ordnance, FL
- 3 Textron Systems Corp., MA
- 4 Amtec Corp., WI
- 5 Kaman Precision Products Inc., FL

6.5x

Precision machined products manufacturing sales are more than 6.5 times that of the ammunition manufacturing industry.

64%

The ammunition manufacturing industry is extremely concentrated. With only 10 companies verified in this specific NAICS Code, the top company alone makes up 64% of sales in this industry.

The ammunition manufacturing industry is also geographically concentrated. Two of the top five companies in this NAICS code are in Florida.

40%

The parts that our precision machining shops manufacture provide reliable and essential functionality to the accuracy, precision and functionality to the mission critical products of ammunition manufacturing industry.

\$482M

The ammunition manufacturing industry spends roughly \$482 million on materials, components, supplies, minerals and machinery.

\$48.2M

If precision machining products are only 1% of this industry's spending, that would equate to \$48.2 million in sales opportunity in NAICS 332993 for our precision machining shops.