

BY JOE JACKSON, PMPA

INDUSTRY	NAICS	ANNUAL SALES
<b>Dental Equipment and Supplies Manufacturing</b>	<b>339114</b>	<b>\$4,409,784,000</b>

The dental equipment and supplies manufacturing industry has been one of the steadiest industries that our precision shops serve. The dental equipment and supplies manufacturing industry has been within 1% of its total value of shipments since 2013.

### TOP 5 COMPANIES

- 1 Dentsply Sirona Inc., PA
- 2 Align Technology Inc., CA
- 3 Sybron Dental Specialties Inc., CA
- 4 A.Y. McDonald Mfg. Co., IA
- 5 Sloan Valve Co., IL



**4.75x**

The precision machined products manufacturing industry sales are 4.75 times more than the dental equipment and supplies manufacturing industry.

**50%**

While the dental equipment and supplies manufacturing industry is extremely concentrated, it is also geographically concentrated with 50% of the top 10 companies in this NAICS code in California.

**91%**

The dental equipment and supplies manufacturing industry are one of our most concentrated markets served. Of the 340 companies verified in this NAICS Code, the top five companies make up 91% of sales in this industry.

**\$932M**

The dental equipment and supplies manufacturing industry spend is \$932 billion on materials, components, supplies, minerals and machinery.

**\$9.32M**

Precision machined products average 1% of NAICS 339114 industry's spend, which equates to \$9.32 million in sales for precision machining shops.